



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 25, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$164,863	27
Maisto, Stephen	Senior Health Solutions	\$139,868	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$98,827	25
Lemar, Mike	Sunshine State Agency	\$71,597	32
Borosak, William J. Jr.	Secure Financial Group, LLC	\$66,692	12
Platinum Producers (\$30,000 - \$50,000)			
Maisonet, Joseph	Maisonet Insurance Agency	\$49,776	5
Graham, Mark B.	AmeriLife - Career	\$49,425	54
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$44,916	8
Wroblewski, Robert M.	SOS Insurance Group	\$37,279	7
Gold Producers (\$10,000 - \$30,000)			
Shackelford, Edward L.	The Assurance Group, Inc.	\$29,482	9
Clark, John W.	Senior Solutions Insurance Agency	\$28,857	10
Ahlbum, Tim	Health Coverage Solutions	\$28,704	4
Harasym, Kenneth J.	Harasym Insurance Agency	\$26,004	1
Barta, Devin M.	Barta Insurance Agency	\$21,288	6
Long Island Health Plans, Inc.		\$20,804	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,887	10
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,667	10
Ahmed, Nur N.	Ahmed Insurance Agency	\$17,856	2
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$16,676	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,246	3
American Eagle Consultants, Inc.		\$15,823	8
Abadjian, Pierre	Abadjian Insurance Group	\$11,792	4
Heller, Mark	Heller Insurance Agency	\$10,282	1
Silver Producers (\$5,000 - \$10,000)			
Arlein, David	Arlein Insurance Agency	\$9,636	1
Ottovegio, Xiomara	Ottovegio Insurance Agency	\$9,552	1
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$8,112	1
Victorson Associates, Inc.		\$7,532	2
Agent Pipeline, Inc.		\$7,217	4
Futurity First Insurance Group, Inc.		\$7,068	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,975	1
Rapini, Duane M.	Rapini Insurance Agency	\$6,756	1
Chacon, Cesar	The Insurance Hub	\$6,684	5
Bowes, Barbara N.	Bowes Insurance Agency	\$6,648	2
Duryea, Don B.	Duryea Insurance Agency	\$6,540	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,360	1
Alan, Stuart	Senior Care Insurance Center	\$6,252	1
Bowes, Richard	Bowes Insurance Agency	\$5,820	1
Graham, Matthew B.	AmeriLife - Brokerage	\$5,772	5
Shaw, Tim	Shaw Insurance Agency	\$5,304	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$5,279	1
Your Health Insurance Agency, Inc.		\$5,196	4
Palmer, Casey V.	Palmer Insurance Agency	\$5,134	2
Stamper, John W.	Choice Plus Benefits	\$5,099	2
Gadah, Gaby	Gadah Insurance Agency	\$5,014	1



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Bronze Producers (\$2,500 - \$5,000)

Centerstone Insurance & Financial Svcs.		\$4,917	1
Baacke, Brian W.	Baacke Insurance Agency	\$4,873	2
Cushard, Edgar	Cushard Insurance Agency	\$4,811	1
Ritter, Craig J.	Ritter Insurance Agency	\$4,584	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,500	5
Peltz, Arnold	Peltz Insurance Agency	\$4,464	2
Reilly, Frank A.J.	Reilly Insurance Agency	\$4,284	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,259	2
Pendorf, Paul W. II	Pendorf Insurance Agency	\$4,223	1
Webster, Larry L.	Webster & Associates, Ltd.	\$4,221	1
Kegler, James F.	Kegler Insurance Agency	\$4,140	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,097	2
Calabrese, Dan	Calabrese Insurance Agency	\$4,068	1
Marrow, Elizabeth	Marrow Insurance Agency	\$3,948	1
Levine, Steven N.	Levine Insurance Agency	\$3,768	1
Gress, Ronald	United Specialty Associates Corp.	\$3,741	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,648	3
Johnson, Jamie S.	Johnson Insurance Agency	\$3,647	1
Art Jetter & Company, Inc.		\$3,620	2
Daley, Michael A.	Daley Insurance Agency	\$3,468	1
Smith, Jerry L.	Smith Insurance Agency	\$3,335	1
Senior Insurance Marketing, Inc.		\$3,324	1
Finkelstein, Lynn	Finkelstein Insurance Agency	\$3,276	1
Rosati, Lisa	Rosati Insurance Agency	\$3,276	1
Secure West Insurance Marketing		\$3,216	1
Buckley, Robert J.	Buckley Insurance Agency	\$3,156	1
Klibowitz, Larry T.	Klibowitz Insurance Agency	\$3,100	1
Lacey-Gray, Mary A.	Lacey-Gray Insurance Agency	\$3,084	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$3,059	1
Phillips, Michael H.	Union Benefit Corp.	\$3,059	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,024	1
Schwartz, Scott J.	Insurance Protection Services	\$3,024	1
Menichino, David R.	Menichino Insurance Agency	\$2,976	1
Rushing, Robbie D.	Rushing Insurance Agency	\$2,928	1
Clark, Otmar A. Jr.	Clark & Associates Life & Health	\$2,927	1
Zion, Joseph S.	Zion Insurance Agency	\$2,860	1
Morris, Alan	Morris Insurance Agency	\$2,844	1
Haft, Gary S.	JMH Advisors, Inc.	\$2,832	1
ERIN Marketing, Inc.		\$2,820	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$2,652	2
Wang, Teresa	Wang Insurance Agency	\$2,628	1
Hayes, Kathryn A.	Hayes Insurance Agency	\$2,588	1



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FOR THE WEEK ENDING

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Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

Keil, Russell	\$112,344	Maisto, Stephen	\$26,780
Payant, Thomas A.	\$39,864	Harasym, Kenneth J.	\$26,004
Ahlbum, Tim	\$28,008	Kralstein, David L.	\$24,552
Gratzon, Peter	\$27,544	Graham, Christopher N., CLU	\$23,888

Platinum Producers (\$15,000 - \$20,000)

Esposito, Vincent	\$17,112	Holzman, Robert	\$17,063
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Gold Producers (\$10,000 - \$15,000)

Ottovegio, Xiomara	\$13,908	Jaffe, Joseph A.	\$11,568
Peltz, Arnold	\$12,628	Stevens, Jason	\$11,302
Scott, James R.	\$12,082	Gruber, Arthur K.	\$11,100
Barta, Devin M.	\$12,059	Rosati, Lisa	\$11,024
Stevens, Ray	\$12,057	Heller, Mark	\$10,282

Silver Producers (\$5,000 - \$10,000)

Kehoe, Thomas F.	\$9,672	Sachs, Kerry	\$6,372
Arlein, David	\$9,636	Sakharoff, Richard D.	\$6,360
Horne, Michael	\$9,552	Chard, Dani L.	\$6,262
Ripoll, Glenn A.	\$8,904	Alan, Stuart	\$6,252
Fertig, Robert G.	\$8,160	Ahlbum, Jon	\$5,964
Sheldon, Paul, CLU ChFC	\$8,112	Guisseppone, Melissa B.	\$5,952
Jacobson, Deborah	\$8,004	O'Malley, Jane C.	\$5,952
McKnight, Robert J.	\$7,847	Bowes, Richard	\$5,820
Badessa, Joseph J.	\$7,680	Greer, Michael	\$5,795
Saylor, Dexter R.	\$7,380	Rush, Francine	\$5,640
Brown, Matthew	\$7,188	Muccioli, Carolyn	\$5,628
Berkowitz, Barnett	\$7,162	Greenstein, Bruce	\$5,304
Lauer, Deborah	\$7,116	Ulayyet, Fred M.	\$5,279
Zum Tobel, Marc G.	\$6,975	Mayer, Bruce P.	\$5,204
Purificato, Anthony E.	\$6,756	Mangini, Nicholas L.	\$5,136
Hatton, Catherine E.	\$6,744	Reyes, Gustavo M.	\$5,112
Gorden, Renee G.	\$6,648	Nickerson, Kenneth	\$5,014
Haft, Gary S.	\$6,612		



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Writing Agents

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Bronze Producers (\$2,500 - \$5,000)

Vickers, Jordan	\$4,920	Polanco, Robyn R.	\$3,264
Mannoni, Audrey	\$4,917	Hawker, Robert S.	\$3,228
Monds, Lynne C.	\$4,859	Robbins, Chad A.	\$3,216
Holdren, Charles E.	\$4,846	Anderson, James E.	\$3,192
Cushard, Edgar	\$4,811	Burke, April L.	\$3,192
Gilbert, Brian	\$4,740	Papa, Sandra L.	\$3,192
Malooley, Michele A.	\$4,620	Schneider, Linda B.	\$3,192
Lapriola, Frank C.	\$4,608	Vorse, Lanny J.	\$3,192
Roberts, Michael D.	\$4,607	Becker, Gary S.	\$3,191
Walter, Daniel	\$4,536	Larocca, Joseph A.	\$3,191
Fuller, Bret A.	\$4,235	Dixon, Angelea	\$3,180
Pendorf, Paul W. II	\$4,223	Buckley, Robert J.	\$3,156
Webster, Larry L.	\$4,221	Willis, Rochelle	\$3,108
Gordon, Aaron	\$4,176	Klibowitz, David R.	\$3,100
Kegler, James F.	\$4,140	Butler, Christopher S.	\$3,096
Calabrese, Dan	\$4,068	Elfrink, Priscilla	\$3,084
Aboul-Hosn, Haitham M.	\$3,984	Haddow, Alastair T.	\$3,084
Marrow, Elizabeth	\$3,948	Gerber, Lawrence A.	\$3,059
Costanzo, Nicholas P.	\$3,935	Mollica, Rosanna	\$3,059
Edwards, Jackson IV	\$3,924	Barganier, Brian K.	\$3,024
Counts, Karen	\$3,912	Hoyek, Pete N.	\$3,024
Esch, Jagger W.	\$3,898	Schwartz, Scott J.	\$3,024
Heaslip, Christopher	\$3,791	Sommer, Ann	\$3,024
Catron, Edward A.	\$3,768	Tabaac, Irvin L.	\$3,023
Hall, James T.	\$3,768	Kasden, David E.	\$2,976
Levine, Steven N.	\$3,768	Rushing, Robbie D.	\$2,928
Serrani, Gary	\$3,768	Clark, Otmar A. Jr.	\$2,927
Stern, Ronald C.	\$3,768	Clark, Thomas A.	\$2,927
Perlow, Linda E.	\$3,764	Woodard, Michael A.	\$2,927
Kovarsky, Nathan S.	\$3,741	Stevens, Sandra K.	\$2,867
Ranney, Eugene	\$3,660	Zion, Joseph S.	\$2,860
Johnson, Jamie S.	\$3,647	Bortell, Charles K. Jr.	\$2,846
Klein, Russell	\$3,636	Bowling, Mindie N.	\$2,844
Santiago, Paul	\$3,564	Gumora, Helene	\$2,844
Rapini, Duane M.	\$3,563	Smith, Erica M.	\$2,844
Murphy, Stacy	\$3,528	Costello, David V.	\$2,832
Sperling, Philip S.	\$3,479	Feinberg, Robert B.	\$2,832
Daley, Michael A.	\$3,468	Klinck, Philip W.	\$2,784
Bowes, Barbara N.	\$3,420	Avery, Robert C.	\$2,676
Sauer, Robert R.	\$3,396	Cote, Peter	\$2,676
Larabee, Robert J.	\$3,335	Laughlin, James A.	\$2,676
Lehman, Lary P.	\$3,324	White-Drain, Cheri L.	\$2,676
Claassen, Matthew J.	\$3,298	Mankiewicz, Joshua	\$2,628
Aarons, Neill	\$3,276	Wang, Teresa	\$2,628
Finkelstein, Lynn	\$3,276	Pavone-Bahlkow, Valerie J.	\$2,626
Wright, Keith A.	\$3,276	Hayes, Kathryn A.	\$2,588